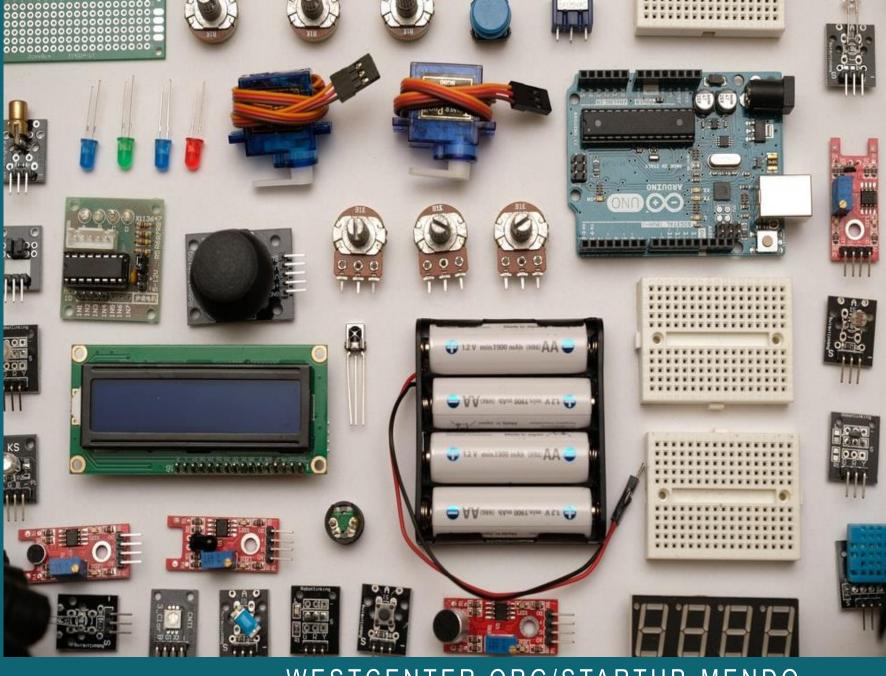
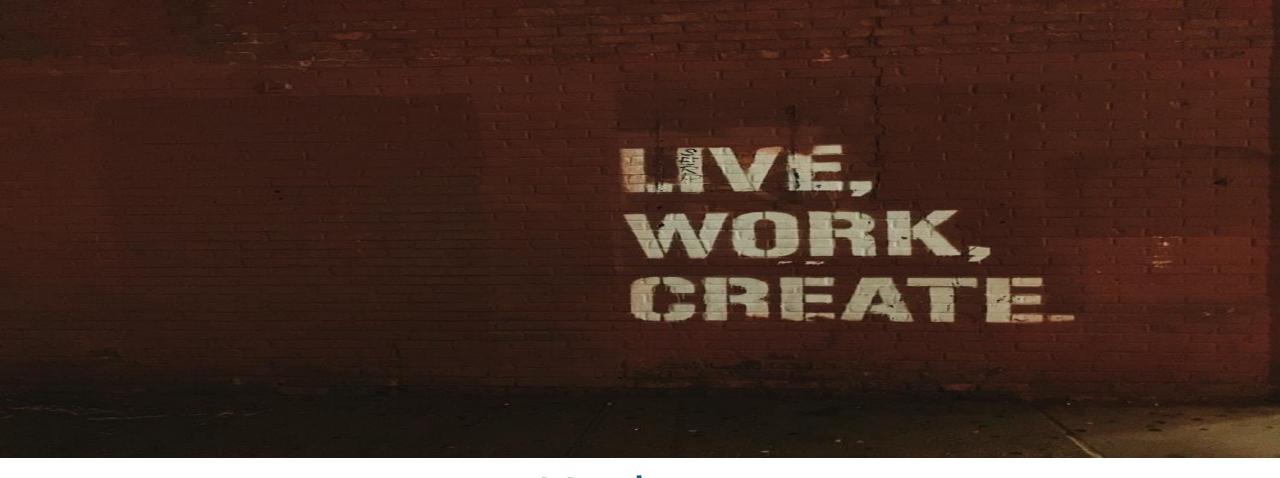


Agenda

- Updates
- Why Is Technology Important?
- The Seven Technology Platforms
- Digital Tools
- Next Steps





Updates

Why Tech, why now?

1.Increased Efficiency

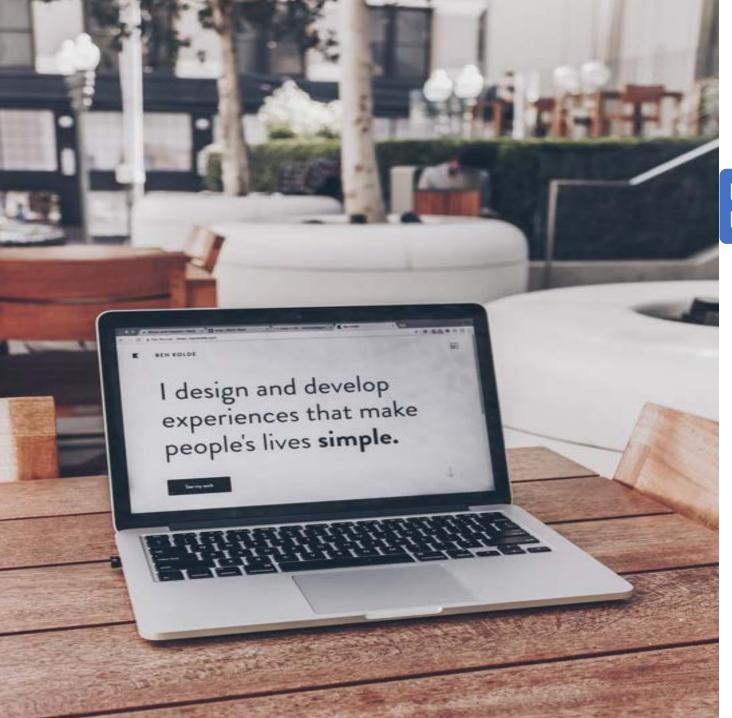
2. Enhanced Customer Experience

3. Improved Communication

4. Data Driven Decision Making

5. Competitive Advantage





Business Technology Overview

Hardware: Computers, Mobile Device, IPAD, Servers

Software: Applications and Systems

Networks: Internet, Intranets, VPNS

Data Management: Databases, Cloud Storage

Security: Firewalls, Antivirus, Encryption











Vision Organization and Strategic **Planning**

Financial Forecasting

Management Productivity



Office Suites



Collaboration Tools



Email Services



Video Conferencing



Finance *Accounting*

Bookkeeping

Payroll

Banking

Financial Forecasting



Marketing Activity

MENDO

Email List Management/Marketing Social Media Graphic Design Content Management WESTCENTER.ORG/STARTUP-



People



Project Management



Human Resources



Internal Operations



Fulfillment









Shipping

Credit Card Processing

Service Experience

Sales



CRM

Transaction Processing

Electronic Contracts and Signing

Key Considerations When Choosing Technology

Busoness Needs and Goals

Budget Constraints Scalability and Flexibility

User Friendliness

Integration with Existing Systems

Customer
Support and
Training

Security and Compliance

Steps To Implement Technology in Your Business

- 1. Assess Your Needs
- 2. Research Options
- 3. Plan the Implementation
 - 4. Pilot Testing
 - 5. Training Your Team
 - 6. Full Deployment
 - 7. Monitor and Evaluate



Next Steps

Stay Informed of Tech Trends(Harvard Business Review)

Check Your Current Systems(Are they current?)

Is everyone trained?(Including You?)

What are your next three?

